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An Investigative
Tool — Part II

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Turned Trash Calls
into Cash Calls**

**Subcontracting
as a Revenue
Generator**

**Investigating
Workers'
Compensation Cases**



Eyes For Justice Investigations, LLC

In this issue of PI Magazine, we are pleased to feature Steve Bellavigna and Eyes For Justice Investigations, LLC., as our PI Agency Profile.

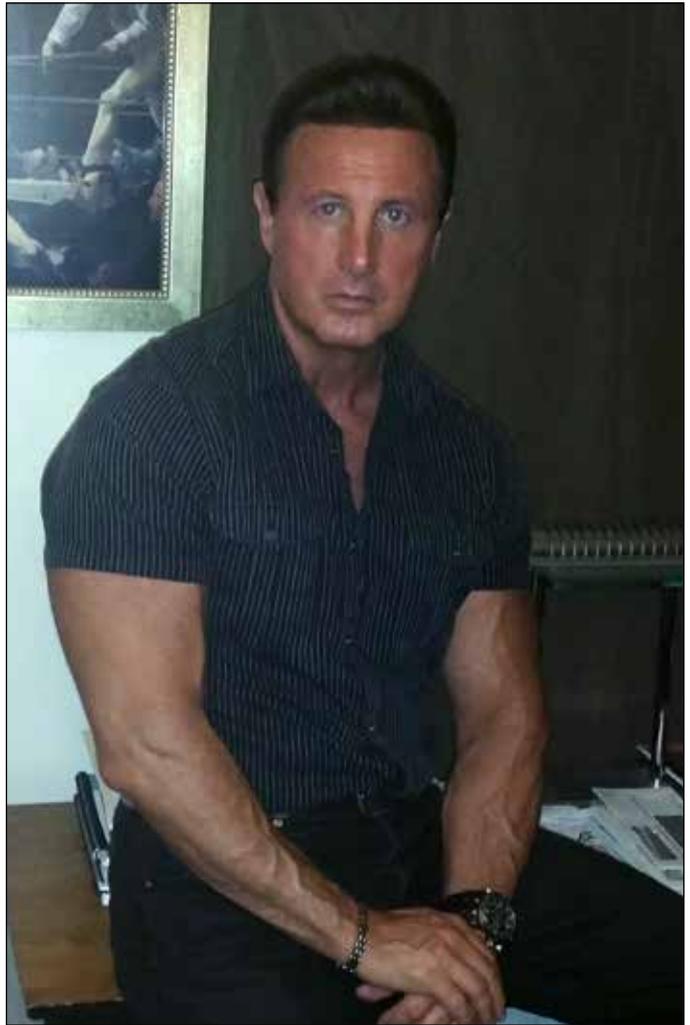
Steve Bellavigna is a licensed private investigator and the owner of Eyes For Justice Investigations, LLC based out of Tampa, Florida. Steve's company principle is, "To adhere to a professional code of ethics and handle all my cases legally and morally." He told us that a good friend and colleague referred to his agency as "validators of the truth." Steve believes uncovering the truth is priority, and only what is important, even if it effects the case in a negative outcome.

Steve began his career and entry into the world of private investigations when he realized many years prior, after being an electronic tech with NBC studios in NY that he wanted to be in a profession that was not your typical 9 to 5. Steve envisioned himself in a profession that provided variety, some excitement and one where he could help society with some of the problems it faces. This led him to following the path of becoming a private investigator. After applying for and obtaining his investigator license, he began his journey as an apprentice with a company based out of the Orlando, Fla. Area. The work entailed conducting investigations for insurance companies throughout the state. He learned that surveillance is an art, and there are skillsets needed to be proficient at this craft. Although mundane at times, and truly needing patience as a personal trait, there are moments of exhilaration when following your subjects and obtaining video documentation of them performing activities contrary to what they say in their depositions describing and detailing their physical abilities. He continues to find himself surprised as to what people will do when they have no knowledge that their activity is being observed and documented.

After Steve's apprenticeship, he worked for Investigative Legal Services, an agency that handled legal assignments, criminal defense, and Florida Bar grievances. His involvement in this arena had him investigating cases for high-profile defense attorney, Charles Vaughn. He worked on cases that provided an inside view of the darker side of life. For example, in a case in Citrus County, their client, a known drug dealer, was suspected of placing one of his dealers into a wood chipper. Also, in the same county, another citizen was accused of shooting a friend and feeding him to the gators. These examples and many others, are the types of cases and interesting characters that Steve has come upon during his career as a professional investigator. During his career with Investigative Legal Services, Steve also investigated people in the legal community involved in criminal activity, for the Florida Bar Association.

Later when Steve started his own agency, he came across a variety of assignments involving infidelity. Steve shared a few of his experiences. In one particular case, the wife of a local restaurateur suspected her spouse of being unfaithful. He was found to have been unfaithful, but in a surprising twist it was not with the believed female. It was instead with a male college student who he had purchased a new car for and the condominium he was periodically making visits to.

Many of Steve's cases involving infidelity also took him to locales outside of the state including Las Vegas, The Virgin Islands, Texas, and even Cuba for a corporate investigation.



A few of his investigations have come with their share of danger. In one such case, Steve infiltrated a motorcycle gang to gather information pertaining to a murder case he was assigned to. His involvement in this particular case led to an altercation which caused him some serious bodily harm. In another encounter, while tracking a runaway to Miami, Steven found himself in a crack house while attempting to retrieve the female subject from being detained. This resulted in Steven being stabbed in the upper right side of his body. These are just some of the experiences Steve has had over the years being a PI.

PI Magazine: What is unique about your agency?

Steve Ballavigna: I wouldn't categorize Eyes For Justice as unique. We simply follow the old school ways. This means trust, honesty, loyalty and sincere dedication are paramount in what we provide to our clients and colleagues.

PI: What are your investigative specialties?

SB: Eyes For Justice specializes in surveillance, skip tracing, and family law cases. We also service clients in the real estate industry where we perform locates for property owners.

PI: What changes have you seen in the profession?

SB: I would have to say it would be the technological side of the business. Technology is advancing so rapidly that devices formerly utilized to assist the investigator (what the public knows as spy equipment) such as GPS and covert cameras are much more advanced and becoming smaller in size.

PI: What has been your most successful marketing tool?

SB: I would have to say it would be referrals. Giving it your all, going that extra mile, turning over every stone, dedicating your time and efforts for each client, and pursuing those loose ends. This, in turn, results in a successful outcome. Successful outcomes lead to word-of-mouth referrals from your satisfied clients which brings more clients. I feel that referrals from existing and former clients are the best form of marketing you can have.

PI: Who are/where your mentors?

SB: My fellow colleagues are my mentors. This profession has a strong sense of comradery. Fellow investigators are always willing to give advice and assistance when requested.

PI: What advice do you give to prospective PIs?

SB: If you have your sights set on being a private investigator, look at the reality side of the profession and not the celluloid view. I would learn all you can about the profession by reading and studying related books. You can also go online to find resources. There are many websites, blogs, videos on YouTube, and help from online communities that can provide information and education on becoming a PI and being a PI. I would seek out an Investigation company or agency. Before even going through the testing and licensing procedures, learn if they will allow you to accompany them on some of their daily cases which will give you an outlook on what is truly involved with the profession. This will guide the prospective PI's decision on entering a noble and rewarding career as a private investigator. **PI**

EYES FOR JUSTICE INVESTIGATIONS, LLC

Address: 4520 W. Oakellar Avenue, #13043 Tampa, FL 33611

Phone: 813-714-9140

Email: steve@eyesforjustice.com

Years in Business: 23

Licensed in: Florida

Investigation Specialties: Surveillance and criminal and civil investigations

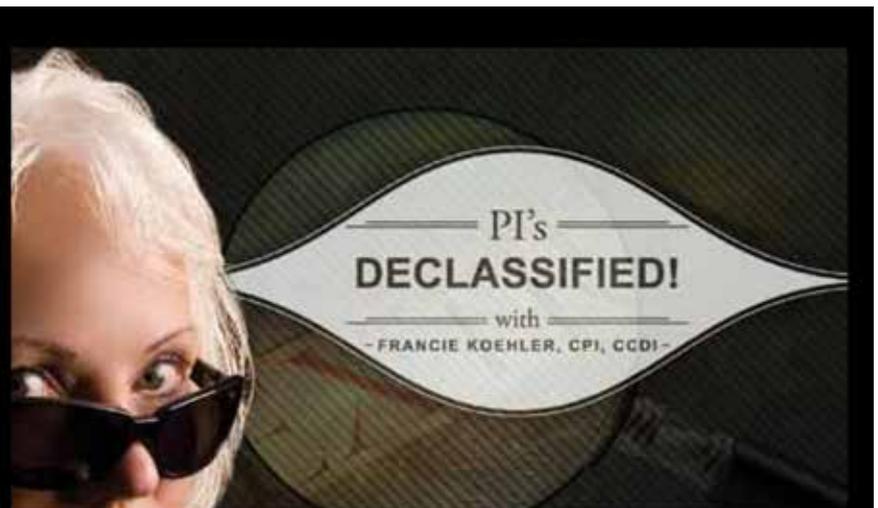
Company Motto: Our Eyes obtain justice for all

Association Memberships: FALI, NCISS, ISPLA, FDLA

Website: www.eyesforjustice.com

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LinkedIn: <https://www.linkedin.com/in/steve-bellavigna-79564928/>



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